# Club Fee Determination process:

Clubs split into two categories based on criteria:

1. Professional/ volunteer management
2. > $100k revenue
3. > 200 members

If 2 of 3 are met = Category A
All other clubs = Category B

**Category A**
Largest ~70 clubs
12 Bands
Highest= $126k
Lowest= $11.5k

Total target membership revenue = $3.1m
Cat A= $2.35m (75%)
Cat B = $775k (25%)

**Category B**
Approx. 270 clubs
10 bands
Highest = $8.4k
Lowest = $600

- Formula calculates all clubs % of total fees
- % of total derives an implied fee
- Implied fee used as basis of allocation to a band
- Subjective overlay used to ensure peer to peer equity

- Clubs assessed on peer to peer basis
- Membership numbers are the guiding reference point
- No data required from clubs (unless requesting a review)

1. Nationally consistent fee structure
2. Equitable on a club (not state) basis
3. Banded model gives clubs clarity for budgeting
4. Review mechanism in place for hardship
5. Transition plan available for clubs with large adjustments