



INTERIM
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Index

Summary	1
CEO's review	3
Operating environment	4
Net sales and profit	5
Cash flow and financial position	6
Development per business segment	7
Investments	9
Network infrastructure	10
Personnel	11
Changes in the Group and capital structure and significant litigation matters	12
Management and governance	13
Shares and shareholders	15
Corporate responsibility	16
Near-term risks and uncertainties	17
Events after the review period	18
Outlook for 2013	19
Interim report practices	20
Consolidated income statement	21
Consolidated statement of financial position	22
Consolidated statement of cash flows	24
Consolidated statement of changes in equity	25
Notes	26
1. Accounting principles	27
2. Segment information	28
3. Investments	30
4. Shareholders' equity	31
5. Interest-bearing net liabilities	32
6. Provisions for other liabilities	33
7. Related party transactions	34
8. Share-based payments	35
9. Derivative fair value measurement hierarchy	36
Key figures	37

DNA's net sales and EBITDA remained steady

Summary

Unless otherwise stated, the comparison figures in brackets refer to the corresponding period in the previous year (reference period).

April–June 2013

- Net sales decreased by 4.2 per cent and came to EUR 183.5 million (191.5 million). The net sales development was affected by the reduction in interconnection prices and the decrease in terminal device sales.
- EBITDA decreased by 4.3 per cent to EUR 47.4 million (49.6 million). The EBITDA percentage of net sales remained practically unchanged at 25.8 per cent (25.9 per cent). EBITDA was affected by additions to recognised credit losses.
- Operating profit decreased by 34.3 per cent to EUR 11.3 million (17.2 million), or 6.2 per cent of net sales (9.0 per cent). Operating profit fell due to the EBITDA decrease and an increase in depreciations.
- The mobile communication subscription base grew by 2.1 per cent, reaching 2,426,000 in total (2,376,000).
 - Revenue per user (ARPU) for mobile communications amounted to EUR 18.7 (20.2). The decline in ARPU was mainly due to the reduction in interconnection prices.
 - Mobile communication subscription turnover rate (CHURN) was 14.6 per cent (13.5 per cent).
- Fixed line subscription base decreased and came to 1,011,000 subscriptions (1,034,000) at the end of the second quarter. The decrease is due to a drop in the number of fixed line telephone voice subscriptions.

January–June 2013

- Net sales decreased by 2.3 per cent to EUR 369.5 million (378.1 million). The net sales development was affected by the reduction in interconnection prices.
- EBITDA increased by 7.9 per cent to EUR 95.1 million (88.2 million), or 25.7 per cent of net sales (23.3 per cent). This growth was fuelled by the increased operational efficiency due to the restructuring of operations. EBITDA increased despite additions to recognised credit losses.
- Operating profit decreased by 4.5 per cent to EUR 23.5 million (24.6 million), or 6.4 per cent of net sales (6.5 per cent). Operating profit was affected by an increase in depreciations.
- The mobile communication subscription base grew by 2.1 per cent, reaching 2,426,000 in total (2,376,000).
 - Revenue per user (ARPU) for mobile communications amounted to EUR 18.4 (20.1).
 - Mobile communication subscription turnover rate (CHURN) was 16.9 per cent (14.6 per cent).
- Fixed line subscription base (voice, broadband and cable television) decreased to 1,011,000 subscriptions at the end of the review period (1,034,000). The decrease is due to a drop in the number of fixed line voice subscriptions.

DNA's outlook for 2013 has changed

Net sales and operating profit are expected to decrease slightly in 2013. The Group's financial position is expected to remain at the same healthy level.

In the first quarter, net sales for the whole year 2013 were expected to remain at the same level and operating profit was forecast to fall slightly due to growing depreciations. The Group's financial position was expected to remain at the same healthy level.

Key figures

Figures are unaudited.

EUR million	04–06/2013	04–06/2012	Change, %	01–06/2013	01–06/2012	Change, %	1–12/2012
Net sales	183.5	191.5	-4.2%	369.5	378.1	-2.3%	769.2
EBITDA	47.4	49.6	-4.3%	95.1	88.2	7.9%	190.8
- % of net sales	25.8	25.9		25.7	23.3		24.8
Depreciation	36.1	32.4		71.7	63.6		134.6
Operating profit	11.3	17.2	-34.3%	23.5	24.6	-4.5%	56.2
- % of net sales	6.2	9.0		6.4	6.5		7.3
Profit before tax	10.7	14.9		21.5	20.7		48.3

Profit for the financial period	7.9	11.8	15.8	16.1	36.1
Return on investment (ROI), %*	5.8	8.8	6.0	6.3	7.2
Return on equity (ROE), %*	6.2	9.4	6.1	5.7	6.3
Investments	34.2	36.6	56.2	60.1	136.3
Cash flow after investments**	1.9	21.6	14.8	12.7	33.6
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Interest bearing net debt, EUR million	285.8	276.7	285.8	276.7	257.7
Interest bearing net debt/EBITDA	1.51	1.40	1.50	1.57	1.35
Net gearing, %	56.1	54.4	56.1	54.4	48.8
Equity ratio, %	53.0	52.3	53.0	52.3	54.0
Personnel at the end of period	1.516	1.529	1.516	1.529	1.427

*rolling 12 months

**includes business acquisitions/combinations

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DNA's financial publications in 2013:

25 October 2013 Interim Report January–September 2013

Distribution:

Key media

www.dna.fi

DNA's net sales and EBITDA remained steady



Our business remained steady during the second quarter of 2013. Net sales fell slightly for the April–June period, mainly because of the significant reduction in interconnection prices at the end of 2012. EBITDA decreased somewhat due to additional recognised credit losses, but our operational profitability remained unchanged year-on-year. Investments were down slightly. Our financial position remained good and net gearing increased slightly.

The overall weakening of the economic situation in Finland is a challenge to industries, including ours, causing both consumers and businesses to be more cautious with their spending. The growth trend in the sales of new terminal devices has settled down and businesses are more cautious in making decisions on implementation of new products.

Several new services

In April, we renewed our fixed-network broadband product portfolio. The new Überkaista offering contains three high-speed connections: 50 Mbit/s, 100 Mbit/s and 350 Mbit/s. The market has welcomed these new broadband products. At the same time, we introduced the new broadband-based DNA WELHO Viihdytyskaista service which enables recording and access to TV content anywhere and anytime through various terminal devices. Also included in the package is the DNA WELHO MatkaTV service which enables remote recoding of TV programmes with a mobile device.

We utilise innovations and adopt new solutions to complement our core business. We work together with our partners to create unique experiences for our customers and aspire to lead the way in providing new and innovative services and products to them.

The virtual Visa payment card for smart phones is a prime example of this approach. In June, we signed a cooperation agreement with the Irish payment technology company 3V Transaction Services Ltd on bringing new kinds of payment services to the Finnish market. DNA Täpökkä – a virtual Visa payment card – will work in smart phones and on the Internet.

We also agreed on cooperation with Sanoma News on the packaging, marketing and distribution of digital content and tablets. The Helsingin Sanomat newspaper and iPad have been available as a package deal at all DNA Stores since the end of June.

In corporate business, there is demand for office communication services and mobile solutions. DNA has also secured many public-sector contracts after successful tenders. The corporate market has otherwise been sluggish in the second quarter because companies are reluctant to make investments due to the overall economic situation.

4G speeds available in 30 cities

We have expanded our mobile communications networks during the review period by adding more than 1,000 new base stations all over Finland. More than half of the base stations were added to the LTE network. DNA's 4G-grade speeds are currently available in more than 220 Finnish municipalities. DNA's 4G LTE network comprises more than 1,000 base stations in 30 cities and reaches approximately one million Finns.

In April, we agreed with Teracom Group on the acquisition of PlusTV, a terrestrial network pay-TV company. The acquisition is currently pending approval by the Finnish Competition and Consumer Authority. At the end of the review period, DNA's terrestrial TV network covered some 85 per cent of households in Finland, providing the versatile DNA WELHO pay-TV channel offering. DNA is the only operator offering high-definition content in the terrestrial network.

A handwritten signature in black ink, appearing to read 'Riitta Tiuraniemi'.

Riitta Tiuraniemi
President and CEO

Operating environment

DNA's operating environment is undergoing a change, which DNA believes to boost new growth for the telecommunications market through increasing traffic volumes and new types of usage. The competitive situation places high demands on the quality and availability of operators' systems and network infrastructure as well as their cost competitiveness.

The change is also driven by rapidly increasing traffic volumes and related technology investments, higher cost of operations and increasingly strict regulation.

In the consumer market, the competitive situation stabilised. Demand for mobile and fixed line broadband services was active in the second quarter. The demand for entertainment services remained good. Terminal device sales slowed down.

The corporate market is characterised by consumerisation and exponential growth of data volumes as new technologies become more commonly adopted. Mobile and versatile ways of working are reflected in corporate network solutions and communication services.

Interest towards office communications services continued to increase during the second quarter of 2013. Otherwise, the corporate service market remains rather sluggish. Businesses are less keen to switch subscriptions and are cautious about new investments due to the overall economic situation.

The auction of the 800 MHz frequency band for mobile communications began on 24 January 2013. The result of the auction may affect competition, market concentration and end-user pricing. The consultation stage of the Information Society Code, a comprehensive reform of the legislation on electronic communications, was completed in May. The Code is currently being reviewed by the ministerial working group on transport and communications. According to the planned schedule, the government will present its proposal on the Code to the Finnish Parliament towards the end of the year.

The European Commission has introduced future legislative initiatives to the European Parliament during the spring and summer. These are anticipated to include changes to the regulation of the telecommunications market. These may include changes such as changes to the current roaming regulations. If implemented, such changes could have a significant financial impact on DNA's operations.

Net sales and profit

April-June 2013

DNA's net sales for the second quarter decreased by 4.2 per cent and came to EUR 183.5 million (191.5 million). The net sales were affected by the reduction in interconnection prices and the decrease in terminal device sales. During the review period, 76.5 per cent (76.7 per cent) of net sales was generated by consumer business and 23.5 per cent (23.3 per cent) by corporate business.

DNA's EBITDA for April-June decreased by 4.3 per cent to EUR 47.4 million (49.6 million). The EBITDA percentage of net sales remained practically unchanged at 25.8 per cent (25.9 per cent). EBITDA was affected by additional recognised credit loss.

Operating profit decreased significantly, i.e. by 34.3 per cent, and came to EUR 11.3 million (17.2 million). Operating profit accounted for 6.2 per cent of net sales (9.0 per cent). Operating profit decreased due to increase in depreciations.

Financial income and expenses amounted to EUR -0.6 million (-2.3 million). Profit for the April-June period decreased to EUR 7.9 million (11.8 million). Earnings per share came to EUR 0.9 (1.4).

January-June 2013

DNA's net sales for January-June decreased by 2.3 per cent to EUR 369.5 million (378.1 million). The net sales were affected by the reduction in interconnection prices.

DNA's EBITDA for January-June increased by 7.9 per cent to EUR 95.1 million (88.2 million), accounting for 25.7 per cent of net sales (23.3 per cent). EBITDA increased despite addition to recognised credit loss. Operating profit decreased by 4.5 per cent to EUR 23.5 million (24.6 million), or 6.4 per cent of net sales (6.5 per cent).

Financial income and expenses amounted to EUR -1.9 million (-3.9 million). Income tax for the period was EUR 5.7 million (4.6 million). The result remained almost at the level of the reference period and amounted to EUR 15.8 million (16.1 million). Earnings per share came to EUR 1.9 (1.8).

Consolidated key figures

Consolidated key figures

EUR million	04-06/2013	04-06/2012	Change, %	01-06/2013	01-06/2012	Change, %	1-12/2012
Net sales	183.5	191.5	-4.2%	369.5	378.1	-2.3%	769.2
EBITDA	47.4	49.6	-4.3%	95.1	88.2	7.9%	190.8
- % of net sales	25.8	25.9		25.7	23.3		24.8
Operating profit	11.3	17.2	-34.3%	23.5	24.6	-4.5%	56.2
- % of net sales	6.2	9.0		6.4	6.5		7.3
Profit for the financial period	7.9	11.8		15.8	16.1		36.1

Key operative indicators

	04-06/2013	06/2012	04- Change, %	01-06/2013	06/2012	01- Change, %	1-12/2012
Number of mobile communication network subscriptions at end of period*	2,426,000	2,376,000	2.1%	2,426,000	2,376,000	2.1%	2,428,000
- Revenue per user (ARPU), EUR**	18.7	20.2	-7.4%	18.4	20.1	-8.5%	19.9
- Customer CHURN rate, %**	14.6	13.5		16.9	14.6		15.7
Number of fixed line subscriptions at end of period	1,011,000	1,034,000	-2.2%	1,011,000	1,034,000	-2.2%	1,027,000

*includes voice and mobile broadband

**includes postpaid voice 'subscriptions only

Cash flow and financial position

April–June 2013

In the April–June period, cash flow after investments decreased to EUR 1.9 million (21.6 million). This was particularly due to a change in working capital.

January–June 2013

In the review period, cash flow after investments increased to EUR 14.8 million (12.7 million) due to significant EBITDA improvement.

DNA has a EUR 200 million (200 million) revolving credit facility and EUR 15.0 million (15.0 million) credit facility that remained undrawn at the end of the review period. In addition, the company has a commercial paper programme worth EUR 150.0 million (150.0 million), under which EUR 95 million (67.5 million) was drawn by the end of the review period.

The financial position was good, and net gearing came to 56.1 per cent (54.4 per cent) at the end of the review period. The Group's liquid assets amounted to EUR 7.7 million (16.1 million), and interest-bearing net debt to EUR 285.8 million (292.8 million). The Group's liquid assets and undrawn committed credit limits amounted to EUR 222.7 million (231.1 million).

The interest-bearing net debt/EBITDA ratio decreased and was 1.50 (1.57) at the end of the review period.

The balance sheet remained strong, with the end-of-period equity ratio totaling 53.1 per cent (52.3 per cent).

Dividend for the financial year 2012 was paid in the second quarter, totaling EUR 35,016,337.16. During the financial year 2012, dividend was paid in the first quarter.

Cash flow and financial key figures

Cash flow and financial key figures

	04–06/2013	04–06/2012	01–06/2013	01–06/2012	01-12/2012
Cash flow after investments, EUR million	1.9	21.6	14.8	12.7	33.6
	30 Jun 2013	30 Jun 2012	31 Dec 2012		
Interest bearing net debt, EUR million	285.8	276.7	257.7		
Interest bearing net debt/EBITDA	1.50	1.57	1.35		
Net gearing, %	56.1	54.4	48.8		
Equity ratio, %	53.1	52.3	54.0		

Development per business segment

Consumer business

April-June 2013

Consumer business net sales decreased by 4.4 per cent to EUR 140.4 million (146.9 million) in the second quarter. EBITDA remained at the level of the reference period and amounted to EUR 33.1 million (33.8 million), or 23.6 per cent of net sales (23.0 per cent). Operating profit decreased by 25.4 per cent to EUR 9.2 million (12.4 million), or 6.6 per cent of net sales (8.4 per cent).

DNA launched new DNA Äly and DNA Älypaketti subscriptions for smart phones. In April, DNA renewed its mobile broadband products. The new DNA Veppi and DNA Veppi 4G products have been well received on the market.

DNA also renewed the fixed-network broadband product portfolio in April. The new offering contains three high-speed connections: 50 Mbit/s, 100 Mbit/s and 350 Mbit/s. The market has welcomed these new broadband products. The sales of both mobile and fixed-network broadband products enjoyed positive development.

In tandem with the renewal of its fixed-network broadband products, DNA introduced a new broadband-based DNA WELHO Viihdytskaista service which enables recording and access to TV content anywhere and anytime through various terminal devices.. Also included in the package is the DNA WELHO MatkaTV service which enables remote recoding of TV programmes with a mobile device.

In early June, DNA launched DNA Matkadata packages for safe data roaming for a fixed price while abroad.

In June, DNA announced that it will be the first operator in the world and the only operator in Finland to launch the sales of Jolla smart phones. DNA's cooperation with Jolla is part of the DNA partner strategy. DNA has also carried out its partner strategy by signing a cooperation agreement with the Irish payment technology company 3V Transaction Services (3V) on bringing new kinds of mobile payment services to the Finnish market. DNA Töpäkkä – a virtual Visa debit card – works in smart phones and on the Internet.

DNA and Sanoma News agreed on the packaging, marketing and distribution of digital content and tablets. The Helsingin Sanomat newspaper and iPad have been available as a package deal at all DNA Stores since the end of June.

January-June 2013

Consumer business net sales decreased by 1.6 per cent to EUR 282.7 million (287.4 million). This was due to reduction in mobile network interconnection prices. EBITDA increased to EUR 65.9 million (58.6 million), or 23.3 per cent of net sales (20.4 per cent). Operating profit increased to EUR 18.5 million (16.5 million), accounting for 6.5 per cent of net sales (5.7 per cent).

The positive EBITDA and operating profit development were due to an increase in the number of mobile subscriptions and improved operational efficiency.

Consumer business

EUR million	04-06/2013	04-06/2012	Change, %	01-06/2013	01-06/2012	Change, %	1-12/2012
Net sales	140.4	146.9	-4.4%	282.7	287.4	-1.6%	591.2
EBITDA	33.1	33.8	-1.9%	65.9	58.6	12.6%	130.9
- % of net sales	23.6	23.0		23.3	20.4		22.1
Operating profit/loss	9.2	12.4	-25.4%	18.5	16.5	11.9%	42.0
- % of net sales	6.6	8.4		6.5	5.7		7.1

Corporate business

April-June 2013

In the second quarter, DNA's corporate business net sales decreased by 3.6 per cent to EUR 43.1 million (44.7 million). Net sales were affected by the reduction in interconnection earnings, intensified price competition and the falling net sales of fixed line voice services. EBITDA decreased to EUR 14.3 million (15.8 million), or 33.1 per cent of net sales (35.3 per cent). Operating profit came to EUR 2.1 million (4.8 million), accounting for 4.8 per cent of net sales (10.8 per cent). EBITDA and operating profit were burdened by increased personnel costs and marketing costs. Operating profit was also decreased due to increased depreciations.

The pricing structure of the corporate packet subscriptions was renewed, which is expected to improve DNA's competitiveness. Companies are increasingly interested in DNA's office communications services, and the demand for data security and management services for customer networks continues to grow. Thanks to the enhanced product portfolio, DNA secured new orders after successful public-sector tenders in the second quarter. More extensive agreements were signed with customers such as the Northern Ostrobothnia Hospital District and the Lahti Region Educational Consortium.

DNA and Lahti Energia signed an agreement on corporate services. The contract period is three years, and includes the provision of DNA Yritysverkko corporate network service, service number services, DNA Yrityskaista corporate broadband as well as mobile communication subscriptions and the related add-on services.

Otherwise, the corporate service market remained sluggish. Companies are less keen to switch subscriptions and are cautious about new investments due to the overall economic situation.

January-June 2013

Corporate business net sales decreased by 4.4 per cent to EUR 86.8 million (90.8 million). EBITDA remained at the level of the reference period and amounted to EUR 29.2 million (29.6 million). Corporate business operating profit accounted for 33.6 per cent of net sales (32.6 per cent). Operating profit decreased to EUR 5.0 million (8.1 million), or 5.8 per cent of net sales (8.9 per cent). Net sales and operating profit were burdened by the reduction in interconnection earnings, intensified price competition and the falling net sales of fixed-network voice services.

Corporate business

EUR million	04-06/2013	04-06/2012	Change, %	01-06/2013	01-06/2012	Change, %	1-12/2012
Net sales	43.1	44.7	-3.6%	86.8	90.8	-4.4%	178.0
EBITDA	14.3	15.8	-9.6%	29.2	29.6	-1.3%	59.9
- % of net sales	33.1	35.3		33.6	32.6		33.7
Operating profit/loss	2.1	4.8	-57.4%	5.0	8.1	-37.9%	14.1
- % of net sales	4.8	10.8		5.8	8.9		7.9

Investments

April–June 2013

Investments in the April–June period amounted to EUR 34.2 million (36.6 million), or 18.6 per cent of net sales (19.1 per cent).

January–June 2013

Investments in the January–June period amounted to EUR 56.2 million (60.1 million), or 15.2 per cent of net sales (15.9 per cent).

Major individual items included investments in the 3G and 4G networks and in fibre and transfer systems.

Investments

EUR million	04–06/2013	04–06/2012	Change, %	01–06/2013	01–06/2012	Change, %	1–12/2012
Consumer business	24.3	25.1	-3.2%	39.6	41.7	-5.0%	96.6
Corporate business	9.5	9.2	3.4%	15.8	14.7	8.0%	36.8
Un-allocated	0.4	2.3	-83.6%	0.7	3.7	-80.4%	2.9
Total investments	34.2	36.6	-6.6%	56.2	60.1	-6.5%	136.3

Network infrastructure

DNA has expanded its mobile communication networks in 2013 by adding more than 1,000 new base stations across Finland. More than half of the base stations were added to the LTE network. DNA's 4G-grade speeds are currently available in more than 220 Finnish municipalities. DNA's 4G LTE network comprises more than 1,000 base stations in 30 cities and reaches approximately one million Finns.

At the end of the review period, DNA's terrestrial TV network covered some 85 per cent of households in Finland, providing the versatile DNA WELHO pay-TV channel offering. DNA is the only operator offering high-definition content in the terrestrial network.

DNA has an extensive TV content offering with over 170 cable network channels and the highest number of HDTV channels in Finland. New high-definition content is added constantly, and the capacity and efficiency of DNA's cable network enable DNA to offer next-generation 4K high definition broadcasts in the future.

Personnel

At the end of June 2013, DNA Group had 1,516 employees (1,529 employees), of which 641 were women (682) and 875 men (847).

Salaries and employee benefit expenses paid during the second quarter amounted to EUR 22.3 million (17.5 million). The increase in expenses is due to an arrangement transferring customer service to DNA's personnel in the summer of 2012.

Personnel by business segment

	30 Jun 2013	30 Jun 2012	Change, % 31 Dec 2012	
Consumer business	1,055	1,047	0.8%	979
Corporate business	461	482	-4.4%	448
Total personnel	1,516	1,529	-0.9%	1,427

Changes in the Group and capital structure and significant litigation matters

Changes in the Group and capital structure

On 26 April 2013, DNA signed an agreement with Teracom Group on the acquisition of Digi TV Plus Oy, or PlusTV. The acquisition is currently pending approval by the Finnish Competition and Consumer Authority (FCCA). On 24 June 2013, the FCCA decided to investigate the market impact of the acquisition further. These further proceedings are likely to continue until the autumn.

On 21 May 2013, DNA announced that the company Board of Directors is investigating possibilities of broadening the ownership base of the company in the future. On 20 June, the Board of Directors confirmed the investigation of two options under a dual track process: A capital investor is being considered as a new owner. At the same time, the Board is investigating the possibility of listing the company on the stock exchange.

It will be decided during the summer whether DNA's owners will continue the negotiations with the capital investor or proceed to list the company on the stock exchange or whether the ownership base will remain unchanged. On 16 July 2013, DNA announced that DNA owners have decided not to continue the process of possibly broadening the ownership base. The company will not be sold to capital investors, nor will the process of listing the company on the stock exchange be started. The process, however, allows further investigation of market-based financing options, such as bonds.

Significant litigation matters

There were no new significant litigation matters during the review period.

Management and governance

Group Executive Team

DNA Ltd has a line organisation, comprising of Consumer, Corporate and Technical units.

DNA's Executive Team comprises Chief Executive Officer Riitta Tiuraniemi, Chief Financial Officer Timo Karppinen, Vice President, Consumer Business Pekka Väisänen, Vice President, Corporate Business Jukka Leinonen, Vice President, Technology Tommy Olenius, Vice President, Human Resources Marko Rissanen, Vice President, Legal Affairs Asta Rantanen and as of 1 May 2013, Chief Strategy Officer Christoffer von Schantz.

Decisions of Annual General Meeting

DNA Ltd's Annual General Meeting was held on 21 March 2013. The Annual General Meeting adopted the financial statements and discharged the Board of Directors and the CEO from liability for the period 1 January to 31 December 2012. The AGM decided to pay a dividend of EUR 4.13 per share, at a total of EUR 35,016,337.16.

Board members and remuneration

Re-elected members of the board include Juha Ala-Mursula, Hannu Isotalo, Jarmo Leino, Jukka Ottela, Tuija Soanjärvi and Anssi Soila. The Annual General Meeting decided not to change the remunerations paid to the members of the Board of Directors and its Committees.

At the constitutive meeting of the Board of Directors held subsequent to the Annual General Meeting, Jarmo Leino was re-elected Chairman. The Board elected Tuija Soanjärvi as the chair and Jukka Ottela as member of the Audit Committee. The Board elected Jarmo Leino as the chair and Hannu Isotalo and Juha Ala-Mursula as members of the Remuneration and Nomination Committee.

Shares and the Board's authorisations

The Board of Directors was authorised to decide on the repurchase of a maximum of 950,000 DNA shares. This is equal to about 9.9 per cent of all company shares (the number of all shares at period end was 9,610,676 shares). The shares can only be repurchased using the company's unrestricted shareholders' equity. The repurchase can take place in one or several lots.

Incorporation of DNA shares in the book-entry system

The AGM decided on the incorporation of DNA shares in the book-entry system. At the same time, the Board of Directors was authorised to determine the date by which the incorporation of the shares in the book-entry system will take place.

Amending the Articles of Association

As proposed by the Board of Directors, the AGM decided to add a new section to the company Articles of Association, which specifies that company shares are incorporated into the book-entry system.

After the amendment, Section 5 of the Articles of Association reads as follows:

Section 5 Incorporation into the book-entry system

Company shares are incorporated into the book-entry system after a registration period specified by the company Board of Directors. As proposed by the Board of Directors, the AGM also decided to amend Section 2 (Line of Business) of the Articles of Association by adding a mention of payment services to it.

After the amendment, Section 2 of the Articles of Association reads as follows:

Section 2 Line of Business

The line of business of the company is general telecommunications and ICT operations, provision of data communications and ICT services and devices as well as related consulting and research and development operations. The company also imports equipment, devices, accessories and software and acts as a trader and an intermediary.

Moreover, the company provides consulting and services related to the above-mentioned operations as well as voice and other types of communications. The company has the right to offer payment services. The payment services provided by the company are listed in the register of payment service providers maintained by the Financial Supervisor Authority. The company conducts its business directly or through its subsidiaries and joint ventures.

The company may own real estate and securities, conduct investment and finance operations that support its operations as well as provide finance facilities for its customers.

DNA's governance principles are described in more detail in [Annual Report 2012](#).

Shares and shareholders

Shareholders

Owners (10 biggest):

	30 Jun 2013
Finda Oy	32.56%
Oulu ICT Oy	22.17%
PHP Holding Oy	19.75%
KPY Sijoitus Oy	12.97%
Ilmarinen Mutual Pension Insurance Company	5.01%
Anvia Oyj	3.47%
Lohjan Puhelin Oy	2.61%
Pietarsaaren Seudun Puhelin Oy	0.83%
Karjaan Puhelin Oy	0.20%
Vakka-Suomen seudun Puhelin	0.15%
	99.72%

On 30 June 2013, the ten largest shareholders of DNA Ltd were Finda Oy (32.56%), Oulu ICT Oy (22.17%), PHP Holding Oy (19.75%), KPY Sijoitus Oy (12.97%), Ilmarinen Mutual Pension Insurance Company (5.01%), Anvia Oyj (3.47%), Lohjan Puhelin Oy (2.61%), Pietarsaaren Seudun Puhelin Oy (0.83%), Karjaan Puhelin Oy (0.20%) and Vakka-Suomen Puhelin Oy (0.15%). At the end of the review period the 10 largest shareholders held a total of 99.72 per cent of DNA's shares and voting rights. There were no changes in the shares owned by the ten largest shareholders during the review period.

Shares

At the end of the review period, the company's shares totalled 9,610,676 and the share capital registered in the Finnish Trade Register amounted to EUR 72,702,225.65. There was no change in the number of shares or the share capital during the review period. At the end of the review period, the company held 1,132,144 treasury shares.

The shares of DNA were transferred to the book-entry system on 27 June 2013. The Finnish book-entry system is maintained by Euroclear Finland Oy.

Corporate responsibility

In May, DNA announced the construction of a new, energy-efficient data centre in Helsinki. The total area of the centre will be some 2,000 square meters, and thanks to district cooling, the centre cooling will be practically emission-free. Waste heat from the data centre will be collected and utilised by the district cooling system.

The ongoing base station upgrading project has improved the energy efficiency of DNA's mobile communications network significantly. Upgraded base stations can reach the same data transfer efficiency as before, but require only 60 per cent of the energy to do so. More than 1,000 base stations have already been made more energy-efficient by means of the upgrade, and the process continues.

DNA has also introduced the use of wind energy to provide power and backup power for its base stations in suitable locations.

DNA's Corporate Responsibility reporting is included in the company Annual Report, which was published on 7 March 2013. DNA issues the report according to the Global Reporting Initiative (GRI) guidelines. The report is available at <http://annualreporting.dna.fi/2012/en/corporate-responsibility>.

Near-term risks and uncertainties

Risk management is part of DNA's strategy process and corporate governance. It is guided by the risk management policy approved by the Board of Directors. A more detailed description of DNA's risk management and uncertainties is available in the Annual Report at <http://annualreporting.dna.fi/2012/en>. There have been no significant changes in near-term risks and uncertainties in the review period.

DNA operates in the Finnish telecommunications market, which is characterised by tough competition between established operators and a high degree of penetration of telecommunications solutions. DNA is increasing its emphasis on new business. New business operations always involve higher risks than conventional and established business operations. Intense market competition places high demands on the quality and availability of operators' systems and network infrastructure. In addition, new services must be productised quickly and cost-efficiently.

The Finnish telecommunications market is strictly regulated. Regulation, and in particular, the authorities' ability to influence the price level of DNA's products and services, cost structure and the grounds on which frequencies are distributed, may also have an impact on DNA's business. The auction of the 800 MHz frequency band for mobile communications began on 24 January 2013. The result of the auction may affect competition, market concentration and end-user pricing.

DNA's business environment is very sensitive to change, and the pace of change is increasing. Uncertainty related to the overall economic situation may increase, which may affect the demand for smart phone and TV services and the corporate market. General decline in purchasing power may have a post-cyclical effect on the operator market.

Events after the review period

On 4 July 2013, DNA launched the first mobile subscription in Finland to allow unlimited use of the phone for a fixed monthly fee. The DNA Rajaton 4G subscription provides unlimited 4G data use and an unlimited number of calls, text messages and multimedia messages to any normal-priced domestic subscription.

On 16 July 2013, DNA announced that DNA owners have decided not to continue the process of possibly broadening the ownership base. The company will not be sold to capital investors, nor will the process of listing the company on the stock exchange be started. The process, however, allows further investigation of market-based financing options, such as bonds. Significant process-related costs will be recorded in the third quarter as non-recurring expenses.

Outlook for 2013

Market outlook

The overall economic situation is expected to remain challenging. The Finnish telecommunications market is undergoing a change, which will continue. Network and terminal device technologies are developing at an increasingly fast pace, fuelling new growth with increasing traffic volumes and new types of use.

Market competition remains intense, placing high demands on the quality and availability of operators' systems and network infrastructure.

In addition to the overall economic situation, net sales and the profitability of the industry are affected by the increased popularity of IP-based communication services driven by the growing number of smart phones and tablets. They are also affected by other market developments and pricing pressures, as well as the reduction in mobile network interconnection prices and competition in the mobile communication and fixed-network broadband markets in particular.

It is anticipated that consumer demand for mobile broadband services will increase. Fixed-network broadband customers are expected to continue to switch to housing company subscriptions and higher-speed connections. Competition in the housing company subscriptions market is anticipated to remain intense, and increased competition might lead to decreasing ARPU.

Mobile broadband traffic volumes will reflect the growth and increased versatility in the use of smart phones and other smart terminals. Service development and new business models will create new device applications. New devices are used, for example, for viewing HD-grade videos and accessing social media services.

The market for fixed-network voice services is expected to continue declining. DNA anticipates that business operations in the terrestrial TV network and terrestrial network pay-TV will grow slowly. Consumers are spending more time watching TV, and households have several devices for viewing TV content. However, as regards TV and movie content, competition is more intense now that global players have entered the Finnish market.

Competition in the corporate market is expected to remain tight. Mobile and versatile ways of working are reflected in corporate network solutions and communication services. Demand in the corporate market continues to switch from fixed-network voice services to mobile services, which is seen in the increased sales of mobile voice services and decreased sales of fixed-network voice services.

The demand for value added services and mobility-related services in consumer networks are expected to grow. Reliable and effectively managed ICT infrastructure will become increasingly vital for businesses.

DNA's outlook for 2013 has changed

Net sales and operating profit are expected to decrease slightly in 2013. The Group's financial position is expected to remain at the same healthy level.

In the first quarter, net sales for the whole year 2013 were expected to remain at the same level, and operating profit was forecast to fall slightly due to growing depreciations. The Group's financial position was expected to remain at the same healthy level.

DNA Ltd

Board of Directors

Interim report practices

This interim report has been prepared in accordance with IFRS recognition and measurement principles. For more detailed information on the accounting principles, please see note 1 (Accounting principles).

Unless otherwise stated, the comparison figures in brackets refer to the equivalent period in the previous year. The information presented in this interim report is unaudited.

Consolidated income statement, IFRS

EUR million	1 Jan–30		1 Jan–30		1 Jan–31 Dec	
	Jun 2013	Jun 2012 revised	Jun 2013	Jun 2012 revised	2012 revised	2012 revised
Net sales		183.5	191.5	369.5	378.1	769.2
Other operating income		0.5	0.5	1.0	1.0	2.4
Materials and services		-84.1	-96.5	-171.5	-195.4	-391.6
Employee benefit expenses		-22.3	-17.5	-43.6	-39.3	-77.3
Depreciation		-36.1	-32.4	-71.7	-63.6	-134.6
Other operating expenses		-30.3	-28.5	-60.2	-56.3	-111.9
Operating result, EBIT		11.3	17.2	23.5	24.6	56.2
Financial income		0.3	0.3	0.6	0.7	1.5
Financial expense		-0.9	-2.6	-2.6	-4.7	-9.4
Share of associated companies' results		0.0	0.0	0.0	0.0	0.0
Net profit before tax		10.7	14.9	21.5	20.7	48.3
Income tax		-2.8	-3.1	-5.7	-4.6	-12.2
Net profit for the period		7.9	11.8	15.8	16.1	36.1
Net profit/loss attributable to:						
Owners of the parent		7.9	11.8	15.8	16.1	36.1
Earnings per share of the profit attributable to equity holders of the parent company						
Basic earnings per share, EUR		0.9	1.4	1.9	1.8	4.1
Average number of shares						
- Basic		8,479	8,486	8,479	8,949	8,714

Other comprehensive income

Items that will not be reclassified to profit or loss:		7.9	11.8	15.8	16.1	36.1
Actuarial gains (losses) on defined benefit pension plans		0.0	-0.2	0.0	-0.3	-0.6
Items that may be reclassified subsequently to profit or loss:						
Cash flow hedges		0.2	-0.3	0.4	-0.5	-0.7
Other comprehensive income, net of tax		0.2	-0.5	0.4	-0.8	-1.3
Total comprehensive income		8.1	11.3	16.2	15.3	34.8
Comprehensive income attributable to:						
Owners of the parent		8.1	11.3	16.2	15.3	34.8

Consolidated statement of financial position, IFRS

EUR million	30 Jun 2013	30 Jun 2012 revised	31 Dec 2012 revised
Assets			
Non-current assets			
Goodwill	221.1	221.1	221.1
Other intangible assets	128.9	131.6	132.1
Property, plant and equipment	393.2	398.3	405.5
Investments in associates	1.7	1.8	1.8
Available-for-sale financial assets	0.2	0.2	0.2
Trade and other receivables	29.5	21.0	21.2
Deferred tax assets	17.9	21.5	19.9
Total non-current assets	792.6	795.3	801.9
Current assets			
Inventories	18.2	18.2	17.7
Trade and other receivables	160.9	159.9	168.2
Cash and cash equivalents	7.7	16.1	8.2
Total current assets	186.8	194.3	194.1
Total assets	979.4	989.6	996.0
Shareholders' equity			
Equity attributable to owners of the parent			
Share capital	72.7	72.7	72.7
Other reserves	606.3	605.1	605.8
Treasury shares	-103.5	-102.6	-103.5
Retained earnings	-81.7	-82.6	-83.3
Profit for the year	15.8	16.1	36.1
Total equity	509.5	508.7	527.8
Liabilities			
Non-current liabilities			
Interest-bearing non-current liabilities	154.5	198.7	180.9
Retirement benefit obligations	1.6	1.4	1.7
Provision for other liabilities	7.6	6.4	8.1
Derivative financial instruments	1.5	2.0	2.9
Deferred income tax liabilities	44.7	53.2	50.4
Other non-current liabilities	2.8	1.4	2.7
Total non-current liabilities	212.8	263.1	246.8
Current liabilities			
Interest-bearing current liabilities	139.0	94.1	85.0
Provisions for other liabilities	0.2	2.6	1.0
Trade and other payables	116.6	121.1	135.5

Current income tax liabilities	1.3	0.1	0.0
Total current liabilities	257.0	217.8	221.4
Total liabilities	469.9	480.9	468.2
Total equity and liabilities	979.4	989.6	996.0

Condensed consolidated statement of cash flows, IFRS

EUR million	1-6/2013	1-6/2012 revised	1-12/2012 revised
Cash flows from operating activities			
Profit for the period	15.8	16.1	36.1
Depreciation	71.7	63.6	134.6
Change in working capital	-11.7	-6.4	1.6
Other adjustments	-5.1	-1.4	-2.3
Net cash generated from operating activities (A)	70.7	71.9	170.0
Cash flows from investing activities			
Investments in property, plant and equipment (PPE) and intangible assets	-55.9	-57.4	-134.8
Proceeds from sale of PPE	0.1	0.1	0.3
Acquisition of subsidiaries and business transfers	0,0	-1.2	-1.2
Change in other investments	0,0	-0.7	-0.7
Net cash used in investing activities (B)	-55.8	-59.2	-136.4
Cash flows from financing activities			
Dividends paid	-35.0	-29.7	-29.7
Treasury share acquisition	0,0	-101.7	-102.7
Borrowing of interest-bearing liabilities	109.6	183.9	233.7
Repayment of interest-bearing liabilities	-82.3	-72.8	-150.5
Change in non-current receivables	-7.7	-4.6	-4.7
Net cash used in financing activities (C)	-15.4	-25.0	-53.8
Change in cash and cash equivalents (A+B+C)	-0.5	-12.3	-20.2
Cash and cash equivalents at beginning of year	8.2	28.4	28.4
Cash and cash equivalents at end of period	7.7	16.1	8.2

Consolidated statement of changes in equity

EUR million	Share capital	Hedge fund	Unrestricted equity reserve	Treasury shares	Retained earnings	Total equity
Balance at 1 January 2012	72.7	-0.3	605.9	-0.9	-52.8	624.6
Comprehensive income						
Profit for the period					16.1	16.1
Other comprehensive income						
Actuarial gains (losses) on defined benefit pension plans					-0.3	-0.3
Cash flow hedges, net of tax		-0.5				-0.5
Total other comprehensive income, net of tax		-0.5			-0.3	-0.8
Total comprehensive income	0,0	-0.5	0,0	0,0	15.8	15.3
Transactions with owners						
Treasury share acquisition				-101.7		-101.7
Employee share option scheme: granted options					0.2	0.2
Dividends relating to 2011					-29.7	-29.7
Total contribution by and distributions to owners	0,0	0,0	0,0	-101.7	-29.5	-131.2
Balance at 30 June 2012 revised	72.7	-0.8	605.9	-102.6	-66.5	508.7
Balance at 1 January 2013	72.7	-0.9	606.8	-103.5	-47.2	527.8
Comprehensive income						
Profit for the period					15.8	15.8
Other comprehensive income						
Actuarial gains (losses) on defined benefit pension plans					0.0	
Cash flow hedges, net of tax		0.4				0.4
Total other comprehensive income, net of tax		0.4			0.0	0.4
Total comprehensive income	0,0	0.4	0,0	0,0	15.8	16.2
Transactions with owners						
Employee share option scheme: granted options					0.5	0.5
Dividends relating to 2012					-35.0	-35.0
Total contribution by and distributions to owners	0,0	0,0	0,0	0,0	-34.5	-34.5
Balance at 30 June 2013	72.7	-0.5	606.8	-103.5	-65.9	509.5

Notes

- [1. Accounting principles](#)
- [2. Segment information](#)
- [3. Investments](#)
- [4. Shareholders's equity](#)
- [5. Interest-bearing net liabilities](#)
- [6. Provisions for other liabilities](#)
- [7. Related party transactions](#)
- [8. Share-based payments](#)
- [9. Derivative fair value measurement hierarchy](#)

1 Accounting principles

This interim report has been prepared in accordance with IFRS regulations and measurement principles and complies with the requirements of the IAS 34 Interim Financial Reporting standard. The information has been prepared in accordance with the valid International Financial Reporting Standards, as approved for application throughout the European Union. The accounting principles are identical to those applied to the Financial Statements of 31 December 2012 with the exception of the revised IAS 19 - standard adopted 1 January 2013. This interim report should be read observing the 2011 Financial Statements. The information presented in the interim report is unaudited.

Changes to accounting principles

The DNA Group adopted the revised IAS 19 Employee benefit standard on 1 January 2013. The revised IAS - 19 standard is applied retrospectively. The revision affects the DNA Group's retirement benefit expense as well as the retirement benefit obligation in the statement of financial position and shareholders' equity. As a consequence, the Group's income statement, comprehensive income statement, statement of financial position and statement of changes in equity have been restated in compliance with the requirements prescribed in the revised standard (see Q1 interim report).

IFRS 13 Fair value measurement: the standard provides a framework for measuring fair value and disclosure requirements.

IAS 1 (revised) Presentation of other comprehensive income: the group presents other comprehensive items as items that can be reclassified into profit or loss or items that cannot be reclassified into profit or loss.

2 Segment information

The Group's operations are reported according to the following business segments:

1 Apr–30 Jun 2013

EUR 1,000			
Business segments	Consumer segment	Corporate segment	Group total
Net sales	140,435	43,065	183,500
EBITDA	33,146	14,264	47,410
Depreciation	23,910	12,213	36,123
Operating result, EBIT	9,236	2,051	11,287
Net financial items			-581
Share of associated companies' results			-32
Profit before tax			10,675
Profit for the period			7,883
Investments	24,298	9,517	33,815
Employees at end of period	1,055	461	1,516

1 Apr–30 Jun 2012

EUR 1,000			
Business segments	Consumer segment	Corporate segment	Group total
Net sales	146,851	44,694	191,546
EBITDA	33,777	15,787	49,564
Depreciation	21,399	10,967	32,366
Operating result, EBIT	12,378	4,820	17,199
Net financial items			-2,269
Share of associated companies' results			3
Profit before tax			14,933
Profit for the period			11,847
Investments	25,081	9,230	34,311
Employees at end of period	1,047	482	1,529

1 Jan–30 Jun 2013

EUR 1,000			
Business segments	Consumer segment	Corporate segment	Group total
Net sales	282,707	86,806	369,513
EBITDA	65,934	29,207	95,141
Depreciation	47,460	24,191	71,651
Operating result, EBIT	18,475	5,016	23,490
Net financial items			-1,911
Share of associated companies' results			-49
Profit before tax			21,531
Profit for the period			15,814

Investments	39,635	15,825	55,460
Employees at end of period	1,055	461	1,516

1 Jan–30 Jun 2012

EUR 1,000

Business segments	Consumer segment	Corporate segment	Group total
Net sales	287,359	90,775	378,134
EBITDA	58,551	29,602	88,154
Depreciation	42,039	21,519	63,558
Operating result, EBIT	16,512	8,083	24,595
Net financial items			-3,942
Share of associated companies' results			14
Profit before tax			20,667
Profit for the period			16,100

Investments	41,673	14,684	56,357
Employees at end of period	1,047	482	1,529

1 Jan–31 Dec 2012

EUR 1,000

Business segments	Consumer segment	Corporate segment	Group total
Net sales	591,210	177,990	769,200
EBITDA	130,826	59,917	190,743
Depreciation	88,831	45,769	134,600
Operating result, EBIT	41,995	14,148	56,142
Net financial items			-7,813
Share of associated companies' results			-14
Profit before tax			48,316
Profit for the period			36,136

Investments	96,620	36,763	133,383
Employees at end of period	979	448	1,427

3 Investments

EUR 1,000	Jan-Jun 2013	Jan-Jun 2012	Jan-Dec 2012
Capital expenditure			
Intangible assets	15,616	12,674	31,133
Property, plant and equipment	40,558	47,386	105,127
Total	56,174	60,060	136,260

All items of capital expenditure have not been allocated to business segments in management reporting (for example financial leases).

4 Shareholders' equity

EUR 1,000	Number of shares (thousands)	Share capital	Unrestricted equity reserve
At 1 January 2012	9,611	72,702	605,927
At 30 June 2012	9,611	72,702	605,927
At 1 January 2013	9,611	72,702	606,779
At 30 June 2013	9,611	72,702	606,779

Number of shares include 1,132,144 treasury shares.

DNA Ltd has one share type. The total number of shares is 9,610,676 (9,610,676). The shares do not have a nominal value. DNA Ltd's share capital amounts to EUR 72,702,226. All issued shares have been paid in full.

Dividends

DNA Ltd's Annual General Meeting of 21 March 2013 approved a payment of dividend (EUR 4.13 per share) totalling EUR 35,016,337.16. The dividend was paid on 3 April 2013.

5 Interest-bearing net liabilities

EUR 1,000	30 June 2013	30 June 2012	31 Dec 2012
Non-current and current interest-bearing liabilities	293,522	292,821	265,902
Less short-term investments, cash and bank balances	7,674	16,138	8,224
Total	285,848	276,682	257,678

6 Provisions for other liabilities

EUR 1,000	1 Jan 2013	Additions	Provisions used	Other changes/Discount effect	30 Jun 2013
Decommissioning provisions	6,519		-195	-155	6,170
Restructuring provisions	1,450		-659		791
Onerous contracts	1,072		-169	-4	899
Total	9,041	0	-1,023	-158	7,859

7 Related party transactions

The Group's related parties include organisations exercising significant influence, associated companies and members of the Board of Directors and the management teams, including the CEO and the deputy CEO as well as their immediate family. Additionally, any organisation where a member of the related party exercises significant influence is considered a related party.

EUR 1,000	Sales	Purchases	Receivables	Liabilities
6/2013				
Organisations exercising significant influence	34	2,204	4	264
Associated companies	0	179	0	4

EUR 1,000	Sales	Purchases	Receivables	Liabilities
6/2012				
Organisations exercising significant influence	5	638	1	0
Associated companies	0	127	0	18

EUR 1,000	Sales	Purchases	Receivables	Liabilities
12/2012				
Organisations exercising significant influence	87	5,086	9	285
Associated companies	0	261	0	22

8 Share-based payments

Conditions of share-based incentive scheme

The Group has a share-based incentive scheme for management and key personnel. According to the conditions of the incentive scheme, the parent company gives options without monetary compensation. The Group's incentive scheme is conditional. The central conditions of the scheme are presented in the table below.

Option scheme

As proposed by the Board of Directors, the Annual General Meeting decided that a long-term incentive scheme for the management and other key personnel be introduced in March 2010. If the option rights holder's employment with a Group company ends, his or her option rights will immediately transfer to the company or its order. A total of 100,000 option rights was issued (2010). During spring 2011, it was decided to grant an additional 8,000 option rights. At most, 50,000 option rights are classified as 2010A and 58,000 option rights as 2010B. The share subscription period for option rights 2010A begins on 2 January 2013 and ends on 30 April 2015, and for option rights 2010B it begins on 2 January 2014 and ends on 30 April 2016. Since one option right entitles the holder to subscribe to one new share or treasury share held by the company, all of the option rights awarded entitle to the subscription of a maximum of 108,000 shares in the company. The per-share subscription price for option rights 2010A and 2010B is EUR 97.00, which is the estimated fair value of the share on 17 December 2009. Should the company distribute dividends or funds from its unrestricted equity fund, the subscription price applied to the option rights will be decreased in line with the amount of dividends decided or unrestricted equity funds distributed after 17 December 2009 and prior to the share subscription period on the record date of each dividend payment or capital refund. The subscription price will be recorded in the company's invested unrestricted equity reserve.

Option scheme

Classification	2010A	2010B
Target group	Management and key personnel	Management and key personnel
Granting date	10 March 2010	1 March 2011
Amount of granted instruments	50,000	58,000
Exercise price	EUR 97.00	EUR 97.00
Share price at granting date	EUR 97.00	EUR 98.66
Subscription period	2 Jan 2013–30 April 2015	2 Jan 2014–30 April 2016
Expected life (years)	5 years	5 years
Conditions	Employed with the company	Employed with the company
Implementation	As shares	As shares

Share options outstanding

Changes in share options outstanding during the financial period and the average exercise prices are as follows:

	Options
On 1 January 2013	88,000
Granted options	
Forfeited options	14,000
Exercised options	
Expired options	
On 30 June 2013	74,000

9 Derivative fair value measurement hierarchy

The market value of the interest rate swaps have been determined by discounting market interest rates.
 No hierarchy transfers have been made

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities

Level 2 - Other inputs observable either directly (that is, as prices) or indirectly (that is, derived from prices)

Level 3 - Unobservable inputs

30 June 2013

	Level 1	Level 2	Level 3
Assets 1000€			
Interest rate swaps			
Designated at fair value through profit or loss		542	
Derivatives hedge accounting		0	
Total		542	

	Level 1	Level 2	Level 3
Liabilities 1000€			
Interest rate swaps			
Designated at fair value through profit or loss		1,187	
Derivatives hedge accounting		737	
Total		1,924	

31 December 2012

	Level 1	Level 2	Level 3
Liabilities 1000€			
Interest rate swaps			
Designated at fair value through profit or loss		1,653	
Derivatives hedge accounting		1,243	
Total		2,896	

In the Q1 / 2013 interim report, the 31 December 2012 table presented 31 March 2012 figures.

In the above table, the 31 December 2012 figures are presented.

Key figures

	Apr-Jun 2013	Apr-Jun 2012	Jan-Jun 2013	Jan-Jun 2012	Jan-Dec 2012
Equity per share, EUR	60.1	59.9	60.1	56.8	60.6
Interest bearing net liabilities, EUR million	285.8	276.7	285.8	276.7	257.7
Net gearing, %	56.1%	54.4%	56.1%	54.4%	48.8%
Equity ratio, %	53.0%	52.3%	53.0%	52.3%	54.0%
Interest bearing net debt/EBITDA	1.51	1.40	1.50	1.57	1.35
Return on investment (ROI), %	5.8%	8.8%	6.0%	6.3%	7.2%
Return on equity (ROE), %	6.2%	9.4%	6.1%	5.7%	6.3%
Investments, EUR million	34.2	36.6	56.2	60.1	136.3
Investments, % of net sales	18.6%	19.1%	15.2%	15.9%	17.7%
Personnel at end of period	1,516	1,529	1,516	1,529	1,427

Key operative indicators

Mobile communication network subscription volumes:

Number of:	Jun 2013	Jun 2012	Mar 2013	Mar 2012	Dec 2012
Subscriptions*	2,426,000	2,376,000	2,412,000	2,329,000	2,428,000
DNA's own customers*	2,332,000	2,256,000	2,311,000	2,218,000	2,315,000

	Apr-Jun 2013	Apr-Jun 2012	Jan-Jun 2013	Jan-Jun 2012	Jan-Dec 2012
Revenue per subscription (ARPU), EUR**	18.7	20.2	18.4	20.1	19.9
Customer churn rate, %**	14.6	13.5	16.9	14.6	15.7

*Includes only mobile broadband

**Includes only postpaid phone subscriptions

Fixed-network subscription volumes:

Number of:	Jun 2013	Jun 2012	Mar 2013	Mar 2012	Dec 2012
Broadband subscriptions	309,000	307,000	307,000	298,000	311,000
Cable TV subscriptions	590,000	597,000	594,000	592,000	596,000
Telephone subscriptions	112,000	130,000	116,000	134,000	120,000

Calculation of the key indicators

Equity per share, EUR = $\frac{\text{Equity attributable to equity holders of the parent company}}{\text{Number of outstanding shares at end of period}}$

Net liabilities, EUR = Interest-bearing liabilities - liquid assets

Net gearing, % = $\frac{\text{Interest-bearing liabilities} - \text{liquid assets}}{\text{Total shareholders' equity}}$

Equity ratio, % = $\frac{\text{Shareholders' equity}}{\text{Balance sheet total} - \text{prepayments received}}$

EBITDA, EUR = Operating profit (EBIT) + depreciation, amortisation and impairments

Return on investment (ROI), %*	=	$\frac{\text{Profit before taxes + interest and other finance expenses}}{\text{Balance sheet total – non-interest bearing liabilities (annual average)}}$
Return on equity (ROE), % *	=	$\frac{\text{Profit for the financial period}}{\text{Total shareholders' equity (annual average)}}$
Interest bearing net debt/EBITDA*	=	$\frac{\text{Interest-bearing net liabilities}}{\text{EBIT + depreciation + amortisation}}$

* 12-month adjusted



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