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Managed Detection & Response (MDR) Foundations for MSPs

Bitdefender MDR Foundations is Trusted. Always.

Managed Service Providers (MSPs) deal with unique threats due to their responsibility of overseeing networks and IT systems for numerous small and medium businesses. At Bitdefender, we recognize the criticality of your cybersecurity resilience and operational productivity - both for you and your clients.

In today's business landscape, cybersecurity plays a decisive role in determining success. MSPs find themselves challenged with complex technology landscapes, advanced cyber-attacks, inefficient customer onboarding that causes slow provisioning, restrictive licensing, labor-intensive manual billing, and inadequate or delayed support.

MDR Foundations for MSPs helps you provide proactive protection for your customers and minimize the impact of attacks quickly and effectively with:

- → **24x7 analyst-led monitoring and response:** we eliminate the operational overhead of managing security events by providing context-based response and tactical recommendations to mitigate threats.
- → **Threat intel-based hunting:** we research cyber threats, geopolitical activity, and vertical-specific data trends and apply this knowledge to proactively hunt in your customers' environments.
- → **Streamlined onboarding:** we allow for the sequential onboarding of multiple companies, providing you with a straightforward process once the first company is enrolled.
- → **Customized communication:** we offer constant communication via email notifications, as well as digests of customer events, available in the MDR Portal.

At-a-Glance

Bitdefender MDR Foundations for MSPs is a comprehensive Managed Detection & Response service specifically tailored for Managed Service Providers. It provides access to our highly skilled cybersecurity specialists who work relentlessly to strengthen your and your clients' cyber resilience. The service involves 24x7 security monitoring and response, proactive threat intel-based hunting, and expert advice – all at a cost-effective price.

Key Benefits

- → Our security services are meticulously designed to align with your organization's unique requirements, ensuring the most effective defensive strategies.
- → Our team is made up of certified security professionals, who possess extensive experience and expertise. These dedicated experts continually monitor your environment and take necessary action whenever required.
- → We go beyond endpoint defence with our Managed Detection & Response (MDR) and GravityZone Extended Detection and Response (XDR) for MSPs. It integrates additional cloud, identity, network, and productivity application sensors to guarantee comprehensive visibility of your entire environment, thereby enhancing your security posture.

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Easily onboard customers with MDR Foundations for MSPs

MDR Foundations for MSPs offers automated billing which provides a streamlined user experience easily consumed by MSPs and customers alike. MDR Foundations for MSPs can also help improve total cost of ownership (TCO) since the outsourcing of time-consuming cybersecurity duties frees up security teams to focus on more strategic projects.
The service comes with turnkey capabilities that help improve cyber resilience, including:

Features	MDR Foundations for MSP	What's included
24x7 Security Operations	✓	A round-the-clock Security Operations Center (SOC) that constantly monitors your network, identifies suspicious activities, and swiftly responds to potential threats.
→ Threat Management	✓	Comprehensive management of potential threats, including detection, analysis, and swift mitigation of risks.
→ Customized Notifications & Expert Recommendations	✓	Personalized alerting system that notifies you about potential threats and provides expert advice on how to handle these risks.
→ Pre-Approved Actions (PAAs)	✓	This feature enables the security team to swiftly respond to identified threats using a set of pre-authorized actions, minimizing the time between threat detection and mitigation.
→ Incident Root Cause & Impact Analysis	✓	Detailed analysis of security incidents, identifying their root cause and assessing their potential impact on your business, aiding in future prevention efforts.
→ MDR Portal	✓	A centralized web portal providing real-time visibility into your security posture, including ongoing threats, incidents, and the status of your defenses.
→ Monthly Service Reports	✓	Regularly scheduled reports providing a comprehensive overview of your security posture, including detected threats, responses, and recommendations for further improvements.
Threat Intel-Based Hunting	✓	Proactive threat hunting based on the latest threat intelligence, aimed at identifying hidden or emerging threats that might evade traditional detection methods.
Extended Detection & Response (XDR)	(add-on)	Bitdefender GravityZone XDR for MSP is a cloud-based solution that provides detection and response capabilities across your customers' organization users and systems, including endpoints, network, and cloud.
Professional Services	(add-on)	Bitdefender's Professional Services is provided by an experienced team of security solution engineers who will plan, design and install your Bitdefender products and solutions

Learn more, and experience our MDR Foundations Portal with this interactive tour
Managed Detection & Response Foundations for MSPs

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