

The Fortinet logo, featuring the word "FORTINET" in a bold, black, sans-serif font. The letter "O" is stylized with a red and white grid pattern.

**FORTINET**

The background features a photograph of a woman and a man smiling while looking at a laptop. The image is overlaid with several decorative elements: a red horizontal bar at the top left, a purple vertical bar at the top right, a grey semi-transparent box on the left containing the main text, a red horizontal bar below the text box, and a blue and red grid pattern at the bottom left. A white dotted grid pattern is visible in the bottom right corner.

**Ensure a Secure LAN  
Edge for All Devices**

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# Executive Overview

The rapid growth of personal and Internet-of-Things (IoT) devices connecting to enterprise networks has increased the need for fine-grained control over what is allowed into the network and with what permissions. Network access control (NAC) solutions can ensure that only devices that should attach to the network do so and can restrict what they have access to. But many of these solutions are just as complex as the problem they are trying to solve. Ideally, NAC would be streamlined and included with the local area network (LAN) edge solution for simplicity and consistent security policy.

Fortinet has an innovative solution that enables secure onboarding of myriad devices without the complexity. This ebook covers why this is needed and how FortiLink provides this functionality.



# Challenges of Ensuring a Secure LAN Edge

Onboarding devices and securing the network are often at odds. What's needed is a quick and easy method for those entering the network, but that isn't always achievable following security best practices. Network complexity is rising, but no single source can easily address it. Complexity increases for a variety of reasons, such as:

- Work-from-anywhere initiatives that result in more bring-your-own-device (BYOD) items entering the network
- On-site guests
- IoT devices

IT teams must handle large volumes of different types of devices connecting to the network, which comes with a lot more exposure than they'd like. Getting all these devices safely onto the network is more challenging since they are not all the same.

Company-owned employee devices can be trusted once they go through rigorous checks, and the endpoint state plus RADIUS or AD authentication would give that device full entry.

BYOD devices, however, require different security and access. There's still user login available, but less direct control of the devices.

IoT is even more challenging, with headless devices with limited security functionality. They won't be able to log in with a username and password, and they're notoriously easy to hack and compromise. It's extremely risky to give them access to the entire network.

The network needs a way to set the security posture of each device to the correct level at the time of connection without making the network needlessly complicated for IT or end-users. There is no need for additional wireless networks or dedicated air-gapped wired networks just to handle these devices. Users should not need to find the right SSID, go through complex captive portal arrangements, or take other complicated steps.

Historically, this is where NAC has come into play.





Over the past two years, 85% of companies globally have experienced cyber incidents, with 11% attributed to the unauthorized use of shadow IT.<sup>1</sup>

# Effectively Gating Network Access

To ensure the network is well-protected, organizations need a solution able to scale with and handle challenges. This requires functionality that can understand what to do with a wide variety of disparate devices. This is where NAC software solutions traditionally added value. They could monitor each device entering the network and ensure that it was given the correct levels of access and permissions.

NAC solutions can encompass a large array of features and functionality, and in many cases, they offer a wider solution set than necessary to solve the access problems of most network administrators. It's understandable how this happened, as NAC providers see a need to cover each and every situation that has arisen over time. Unfortunately, this leads to complex solutions that can be costly in terms of money and the time needed to set up and manage them. Often this leads to vendor lock-in as



just the thought of abandoning all the work put into finally making a solution functional to then start over is very unpleasant.

The ideal way to solve this overwhelming problem is to have basic NAC services baked into the LAN that are simple enough to not add complexity and robust enough to cover the required set of use cases.





“While IoT brings numerous benefits, it also introduces significant security risks... it is crucial for businesses to understand and mitigate these threats to protect their networks and data.”<sup>2</sup>

# Simple and Secure Network Access from Fortinet

Securing edges throughout the network is key to a secure enterprise. The Fortinet Security Fabric enables IT professionals to accelerate digital rollouts without hitting security roadblocks. Creating a secure LAN edge is important in increasing IT's agility to support these initiatives. An effective and efficient network access control is key to achieving a secure LAN edge.

## **Covering the basics with FortiLink NAC**

Fortinet Secure LAN converges security and networking, in this case, to best solve the issues of network administrators needing to securely onboard devices throughout their deployment. Fortinet includes base NAC features on the FortiGate Next-Generation Firewall (NGFW) that can be used with Fortinet LAN equipment (switching and wireless). The feature is called FortiLink NAC, as the technology that converges and controls our LAN equipment with the FortiGate is called FortiLink. All Fortinet LAN Edge equipment, FortiSwitch Ethernet switches, and FortiAP Wi-Fi Access Points (APs) utilize FortiLink to extend firewall policies throughout the LAN.

## **What is FortiLink NAC?**

FortiLink NAC is a rules-based NAC system that allows for automated onboarding of devices onto the LAN. It ensures that they are placed in the proper security context. By leveraging the consolidated security and networking controls in the FortiGate NGFW appliance, it performs NAC services for LAN devices as they attach.





## How does FortiLink NAC work?

FortiLink NAC uses a set of prioritized user-configurable rules to determine what to do with a device when it attaches to the network (whether by wire or wirelessly). It places all incoming devices into an onboarding virtual LAN (VLAN) while it processes the correct posture for the device. This ensures that no traffic is passed to the wider network until the correct posture has been set.

### ***NAC rule options***

Within the FortiLink NAC system, rules can be set based on device properties (device manufacturer, operating system, and more), user groups, or EMS tags, and then the device is assigned to specific VLANs. VLAN sub-interfaces are based on interfaces that are used for the VLAN assignment.

### ***Special considerations for IoT***

As noted, IoT devices offer a special challenge for network administrators, and it's no different for a NAC system. New devices are introduced regularly. Fortinet offers an IoT service for the FortiGate that keeps a regularly updated list of devices. This service is leveraged with FortiLink NAC to offer the best functionality for NAC rules.

## Going Beyond the Basics with FortiNAC

While FortiLink NAC covers the needs of an average deployment, it is not intended for complex or multivendor environments. This is where our FortiNAC offering shines. It offers support for over 2,000 different switch and access point models across a variety of vendors, as well as anomaly detection and MAC spoofing, endpoint compliance scans, and a self-remediation portal.





“70% of organizations have employees bring their own devices into the workplace.”<sup>3</sup>

# Conclusion

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As we continue to work from anywhere, time spent on professional and personal devices becomes more fluid, and IT teams need to support more access from more BYODs. At the same time, IoT in the workplace is increasing.

The good news is that organizations can count on FortiLink NAC to deliver network access control with no expensive investment or complicated deployment and management.

<sup>1</sup> Alessandro Mascellino, "[New Report: 85% Firms Face Cyber Incidents, 11% From Shadow IT](#)," Infosecurity Magazine, December 20, 2023.

<sup>2</sup> "[Top IoT Security Threats in 2024 and How to Mitigate Them](#)," Responsible Cyber, June 9, 2024.

<sup>3</sup> Josh Howarth, "[24+ Fascinating BYOD Statistics \(2024\)](#)," Exploding Topics, April 16, 2024.



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