



Ad-hoc Disclosure acc. to Art. 17 MAR:

IONOS Group SE publishes guidance for 2024 and 2025

Karlsruhe / Berlin, December 19, 2023. IONOS Group SE plans currency-adjusted revenue growth of approx. 11% for fiscal year 2024 (forecast 2023: approx. EUR 1.42 billion). The Web Presence & Productivity business is expected to grow by 10 – 12% and the Cloud Solutions business by 15 – 17%.

The company expects an adjusted EBITDA¹ margin of approximately 28.5% (forecast for 2023: approximately 27.5%), which should generate an adjusted EBITDA of around EUR 450 million.

For 2025, the company also expects continued strong growth and a further increase in the adjusted EBITDA margin to around 30%.

¹ Adjusted for extraordinary expenses, in particular the replacement of systems of the United Internet Group as part of the establishment of the IONOS Group as an independent group, expenses in connection with employee incentive programs, expenses or recharges in connection with the IPO and expenses in connection with reorganization and restructuring measures; the outlook for the development of the adjusted EBITDA is to be considered currency-adjusted.

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Note

In the interests of clear and transparent disclosure, the annual and interim financial statements of IONOS Group SE and ad hoc disclosures in accordance with Art. 17 MAR provide further key financial figures such as EBITDA, EBITDA margin, adjusted EBITDA and adjusted EBITDA margin in addition to the disclosures required by International Financial Reporting Standards (IFRS). Information on the use, definition and calculation of these key figures can be found in the 2022 consolidated financial statements of IONOS Group SE on page 40 et seq. of the notes to the consolidated financial statements.