



## **IONOS Group SE posts strong results in the first nine months of 2024**

- + 110,000 customers to 6.30 million (2023: 6.19 million customers)
- + 7.8% sales to € 1,141.6 million (9M 2023: € 1,058.7 million)
- + 9.2% adjusted EBITDA to € 334.5 million (9M 2023: € 306.3 million)
- Revenue guidance 2024 confirmed: continued growth of approx. 9%
- EBITDA guidance 2024 confirmed: adjusted EBITDA remains at around € 450 million

**Karlsruhe / Berlin, 12 November 2024:** IONOS Group SE continued its successful growth trajectory in the first nine months of 2024. Revenue, EBITDA and customer base continued to grow.

The number of customers rose by around 110,000 to 6.30 million in the first nine months.

Adjusted EBITDA rose by 9.2% to € 334.5 million in the first nine months of 2024 (9M 2023: € 306.3 million). The adjusted EBITDA margin increased accordingly to 29.3% (9M 2023: 28.9%).

Revenue increased by 7.8% compared to the same period of the previous year to 1,141.6 million (9M 2023: € 1,058.7 million). Revenue in the IONOS core business increased by 11.4% in the third quarter. The Aftermarket business grew just as strongly, with revenue up 11.5% compared to Q3 2023.

"We are very satisfied with the company's development," comments IONOS CEO Achim Weiß. "We are optimistic about the remaining months of the financial year and are well positioned for the next steps."

Based on the positive developments in the first nine months, IONOS confirms its forecast for 2024 and 2025. For the 2024 financial year, the company continues to plan currency-adjusted revenue growth of around 9% (2023: € 1.423 billion). The largest business, Web Presence & Productivity (excluding the Aftermarket business), is expected to continue to grow by around 11 - 12%, while the Cloud Solutions business will grow by around 13% (previously 15 - 17%). Revenue in the aftermarket business is expected to remain at the previous year's level.

The adjusted EBITDA margin is expected to be around 29% (2023: 27.4%), resulting in an adjusted EBITDA of around € 450 million (2023: € 390.3 million).

# IONOS

For 2025, IONOS continues to plan revenue growth of 10% and an increase in the adjusted EBITDA margin to around 30%.

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