

Samuel J. Deal, J.D.
Lecturer
Accounting & Finance
Earl G. Graves School of Business and Management
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Academic Background

J.D. Baltimore, MD, Baltimore, MD, Commercial Law, 1986

Other University of Maryland - Maryland Banking School, College Park, Maryland, Bank Management, 1984

B.A. Morgan State University, Baltimore, MD, Economics, 1973

WORK EXPERIENCE

Non-Academic Experience

National

Sr. Managing Director, Renaissance Equity Partners, LLC (REP) (June, 2006 - Present), Washington, District of Columbia.

President, iDEAL Consultants, LLC (June, 2005 - Present), Owings Mills, Maryland.

Senior Vice President - COO, The Harbor Bank of Maryland Community Development Corporation (HBM CDC) (January, 2002 - June, 2005), Baltimore, Maryland.

Senior Vice President, The Harbor Bank of Maryland (HBM) (June, 1991 - June, 2005), Baltimore, Maryland.

Vice President, Maryland National Bank (now Bank of America - BOA) (February, 1972 - May, 1991), Baltimore, Maryland.

Consulting

2013-2014: DCHE, NMTC, Provided NMTC Loan Servicing for \$50 million portfolio in Washington, DC.

2006-2014: HBC, NMTC,

Consulting services regarding economic investment and development in low-income communities in Baltimore City.

2012-2013: HRV, NMTC Consulting,

Provided NMTC Loan Servicing for \$240 million national portfolio.

2012: East St. Louis Housing Authority, Jazz at Walters Circle, Consultation on Capital Structure for Public Housing Development

2012: District of Columbia Housing Enterprises, Inc. (DCHE), NMTC, Provided NMTC Training and Consulting services regarding economic investment and development in low-income communities in Washington, DC.

2007-2011: HRV, NMTC Consulting,

Consulting services regarding economic investment and development in low-income communities across the nation.

2009: Jackson State University (JSU), JSU NMTC Mixed Used Investment, NMTC Consultation on Capital Structure for HBCU mixed-use development.

2006: Hampton Roads Ventures, LLC (HRV), NMTC Consulting,

Consulting services regarding economic investment and development in low-income communities across the nation.

2005: Harbor Bankshares Corporation (HBC), New Markets Tax Credits (NMTC),

Consulting services regarding economic investment and development in low-income communities in Baltimore City.

Courses Taught

Courses from the Teaching Schedule: Bank Management, Financial Markets And Institutions, Managerial Finance, Personal Finance

INTELLECTUAL CONTRIBUTIONS:

SERVICE:

Service to the University

Department Assignments

Faculty Advisor:

2014-2015: Finance Club - FMA

Service to the Profession

Presentation

2011: HBCU Community Action Development Committee (CDAC), Washington, District of Columbia.

2010: HUD HBCU Conference, San Antonio, Texas.

2009: Federal Home Loan Bank - Atlanta.

2008 – 2009: National Association of Black Hotel Owners, Operators and Developers - NABHOOD, Miami, Florida.

Faculty Development

Professional Seminars / Workshops

2015: Novogradac New Markets Tax Credit (NMTC) Conference, San Diego, California.

2013: Novogradac New Markets Tax Credit (NMTC) Conference, San Diego, California.

2013: Reznick New Markets Tax Credit (NMTC) Conference, Miami, Florida.

2012: Novogradac New Markets Tax Credit (NMTC) Conference, Washington, District of Columbia.

2012: Reznick New Markets Tax Credit (NMTC) Conference, Miami, Florida.

2011: Novogradac New Markets Tax Credit (NMTC) Conference, San Diego, California.

2011: Novogradac New Markets Tax Credit (NMTC) Conference, Washington, District of Columbia.

2011: Reznick New Markets Tax Credit (NMTC) Conference, Miami, Florida.

2011: Enterprise Foundation NMTC Compliance Training, Norfolk, Virginia.

2011: Novogradac NMTC Investors Conference, Chicago, Illinois.

2010: Novogradac New Markets Tax Credit (NMTC) Conference, Chicago, Illinois.

2010: Reznick New Markets Tax Credit (NMTC) Conference, Miami, Florida.

2009: Novogradac New Markets Tax Credit (NMTC) Conference, Washington, District of Columbia.

2009: Novogradac NMTC Investors Conference, Chicago, Illinois.

2009: Reznick New Markets Tax Credit (NMTC) Conference, Miami, Florida.

2008: Novogradac New Markets Tax Credit (NMTC) Conference, Boston, Massachusetts.

2008: Novogradac New Markets Tax Credit (NMTC) Conference, Washington, District of Columbia.

2007: Novogradac New Markets Tax Credit (NMTC) Conference, St. Louis, Missouri.

2007: Novogradac NMTC Investors Conference, Chicago, Illinois.

2007: Reznick New Markets Tax Credit (NMTC) Conference, Miami, Florida.

2006: Novogradac New Markets Tax Credit (NMTC) Conference, Phoenix, Arizona.

2006: Novogradac New Markets Tax Credit (NMTC) Conference, Washington, District of Columbia.

Biography

Research Interests

Recent Publications