



PROPARTNER
COMPETENCY

Turn key BaaS and DRaaS solutions

Easily find the right solution for your data protection needs though the VCSP competency program

At Veeam®, we recognize that today’s tech savvy customer wants a choice in consumption models. Now we make it even easier to identify best in class Veeam powered Backup as a Service (BaaS) and Disaster Recovery as a Service (DRaaS) solutions that meet the unique needs of your business.

The Veeam Cloud & Service Provider (VCSP) competency program signifies partners that have met a certain set of competitive criteria, making it easy for you to:

- Identify Veeam service providers that hold a VCSP competency
- Quickly find Veeam powered solutions that fit your unique data management needs
- Have the confidence that your service provider has met Veeam's requirements for a VCSP competency

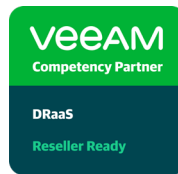
Please visit the [VCSP directory](#) for a list of top VCSP partners that offer out of the box Veeam powered solutions.

Available turn key solutions include:



BaaS for Microsoft 365

Microsoft provides a wide array of powerful services within Microsoft 365, but a comprehensive backup solution is not one of them. Customers who don't back up their Microsoft 365 data are at risk of accidental deletion, security threats and retention policy gaps. The Backup as a Service (BaaS) for Microsoft 365 competency identifies VCSP partners that offer an out of the box BaaS solution that's specifically built to protect your critical Microsoft 365 data.



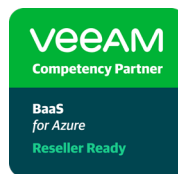
DRaaS

Your organization may not have the time, budget or expertise to stand up a secondary site for a much needed DR solution. A VCSP DRaaS Competency signifies the Veeam service provider you have partnered with can deliver a best in breed DR solution so you can focus your resources on the important projects to grow and innovate your business and spend less time on risk mitigation.



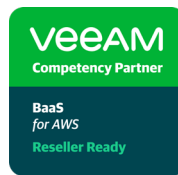
Off-site Backup

VCSP partners that hold an off site backup competency make it easy to extend your data protection solutions using whatever storage option makes sense for your recovery needs, whether its tape, object storage or sending backups to a service provider's off site cloud infrastructure. VCSP partners that hold an off site backup competency offer a ready made solution to help you get started.



Public Cloud Coming Soon

Despite the savings and efficiencies of leveraging a public cloud, hyperscale providers—like Microsoft Azure and Amazon Web Services—aren't protecting your data. Leveraging a partner that has obtained a competency in either BaaS for Azure or AWS provides peace of mind that your public cloud data is in expert hands.



For a directory of Veeam service providers that hold a VCSP competency, [click here](#). For additional information about the VCSP competency program please contact your VCSP sales representative.

propartner.veeam.com

