

## BigCommerce / Zoho Commerce

**Comparison document** 



### Say hello to Zoho Commerce!

An ecommerce platform that enables businesses to build their own website, accept orders, track inventory, process payments, manage shipping, and market their brand—all from **ONE** place.

#### Who is Zoho Commerce for?

- Ecommerce entrepreneurs
- Ecommerce startups
- Mid-sized businesses

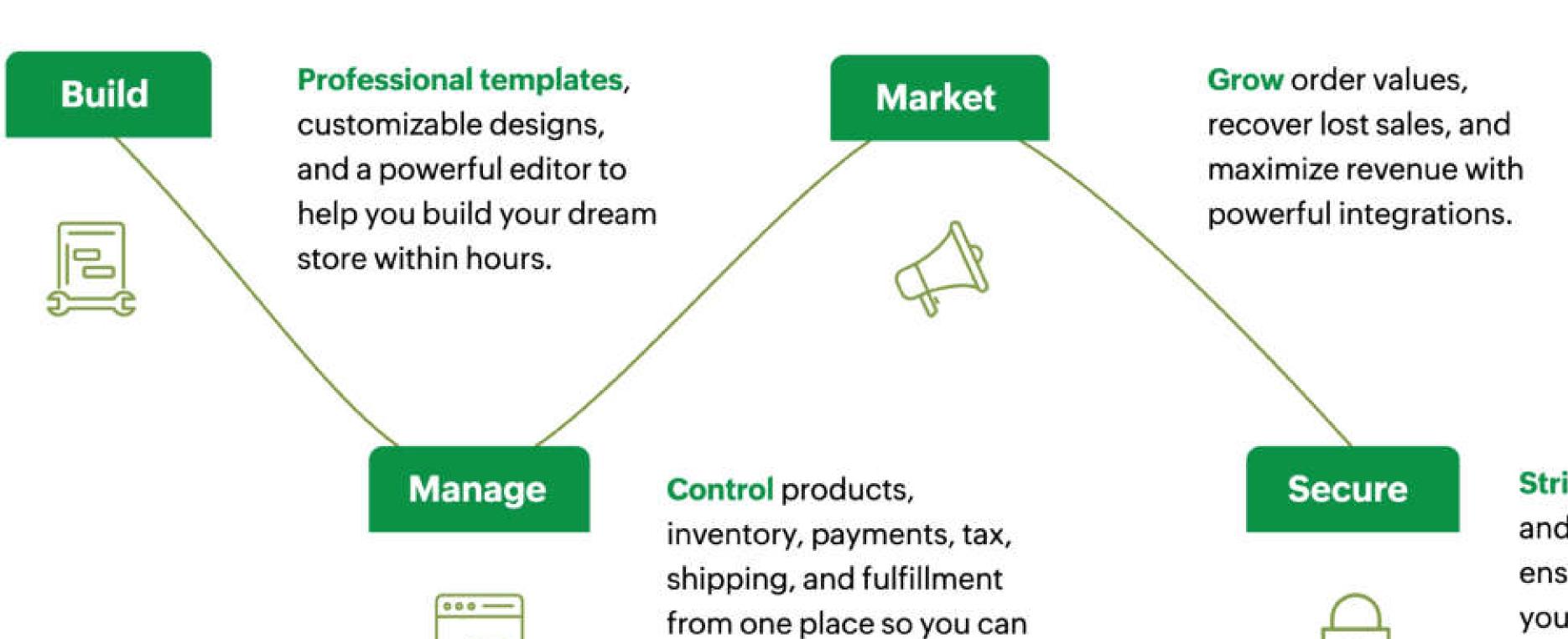
Zoho Commerce offers competitive plans fitting every need and budget.





#### What makes

#### Zoho Commerce special?



focus on business

operations.

Stringent data security and store privacy to ensure the safety of both your customer's and your data.





#### **BIGCOMMERCE**



15 free templates to choose from; expensive paid template library	Wide selection of beautiful templates, absolutely free
Highly dependent on third-party applications	Run your entire ecommerce business from one place
Integrations with high number of apps increase data privacy and security risks	High level of data privacy thanks to Zoho's stringent privacy and security policies
Plans starting at \$29.95/month; third-party app environment is expensive and complicated	Great value, features available in all plans, more value for money to operate and grow your business. Plans starting at \$22/month

#### The comparison in a nutshell

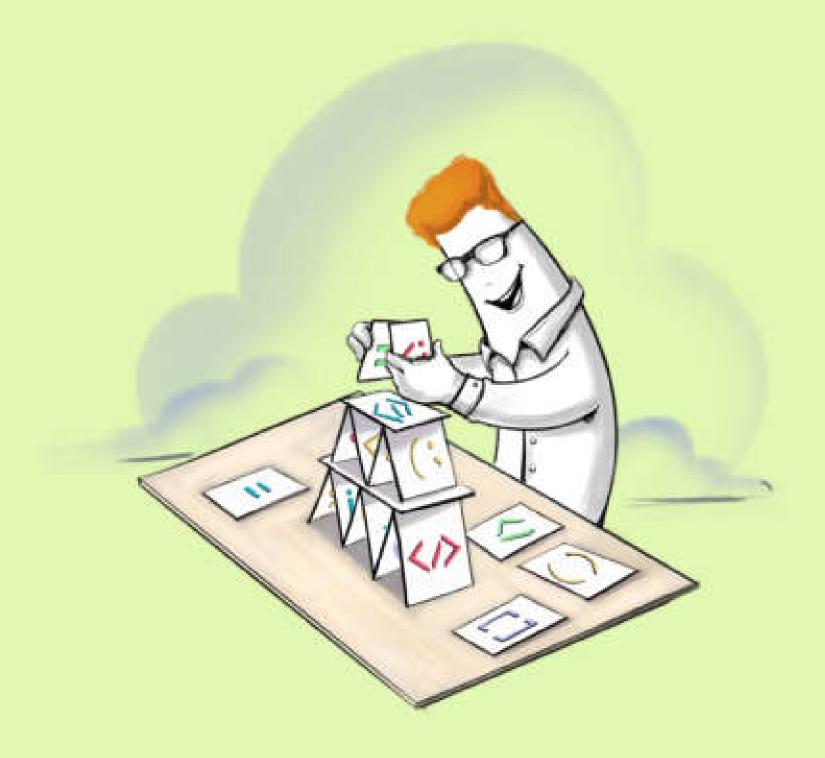


Theme	Key Features	BigCommerce	Zoho Commerce
Pricing	Plans	Starting at \$29.95 per month	Starting at \$22 per month*
Build	Free templates	15	24+ (and growing)
	Site customization	Limited	Advanced (Site Builder and Visual Editor)
Manage  Advanced accounting functionalities  Self-owned local data centers		×	~
	×	✓	
recommendatio	Built-in Al-powered product recommendations	×	<b>√</b>
	Built-in real-time fraud analytics	×	<b>✓</b>
	Price lists	Available only on the Enterprise plan	Available from lower plans**

#### Build

**Commerce** 

Simplified store creation—well-begun is half-done!

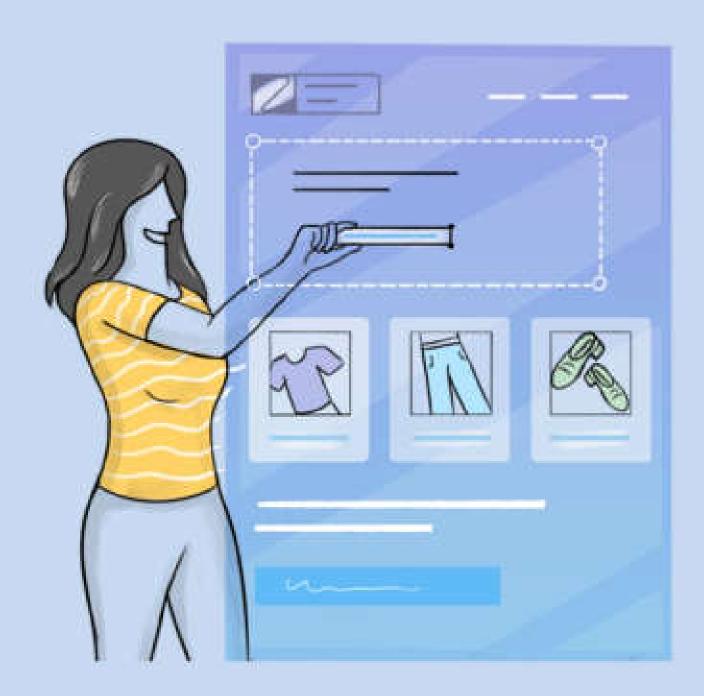


BigCommerce	Zoho Commerce
Only 15 free templates—the rest are paid	Wide selection of professionally designed and free templates
Limited options for customization natively	Advanced customizations with the powerful built-in Visual Editor allows users to customize their storefront as they wish

Wide selection of free, professionally designed templates that are highly customizable to get a store up and running in a few hours

#### Manage

Centralized store management—the control room for your operations.





BigCommerce	Zoho Commerce
Very basic built-in tax and accounting functionalities	Accounting and taxes simplified with Zoho Books
Data stored in third-party servers	Data stored in <b>Zoho-owned</b> local data centers
Many features require third-party integrations that are expensive and come with data risks	Scale most ops activities with secure integrations within the Zoho ecosystem

Control your products, inventory, payments, tax, shipping, and fulfillment all from one place so you can focus on the things that matter

#### Market

Effortless marketing to grow your business with ease!





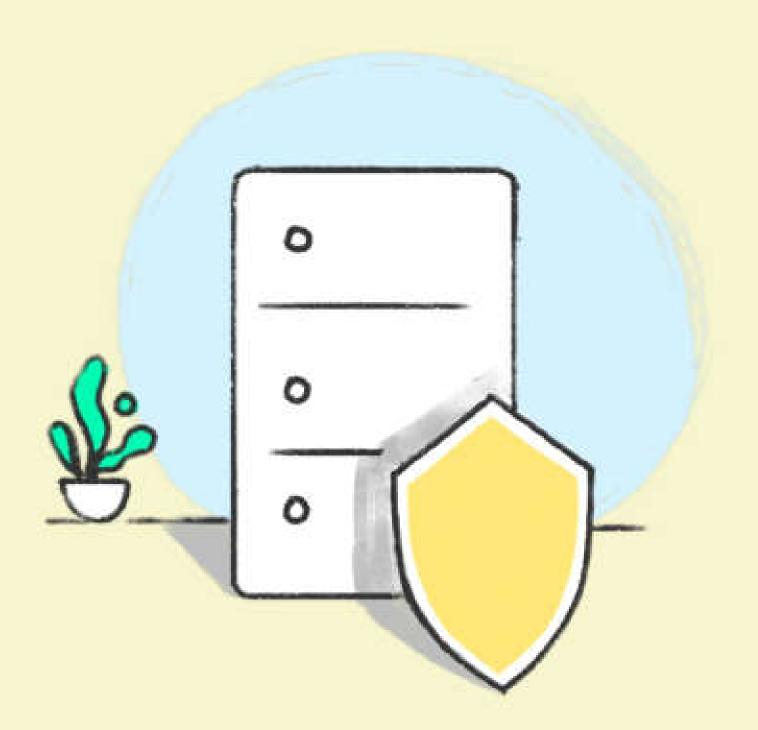
BigCommerce	Zoho Commerce
Price Lists feature available only on the Enterprise Plan	Price Lists feature available on lower-tier plans as well
Basic blogging functionality	Advanced blogging features
Email marketing via third-party app	Built-in email marketing capabilities
No built-in, Al-enabled product recommendation engine	Al-powered product recommendations to increase sales
Most marketing features require third-party integrations that are expensive, with associated data privacy risks	Automate most marketing activities with seamless integrations within the Zoho ecosystem

All the necessary marketing tools and features to help merchants understand, analyze, and market their ecommerce store to their customers

#### Secure

**Commerce** 

Reliable security and privacy—your business's bodyguard!

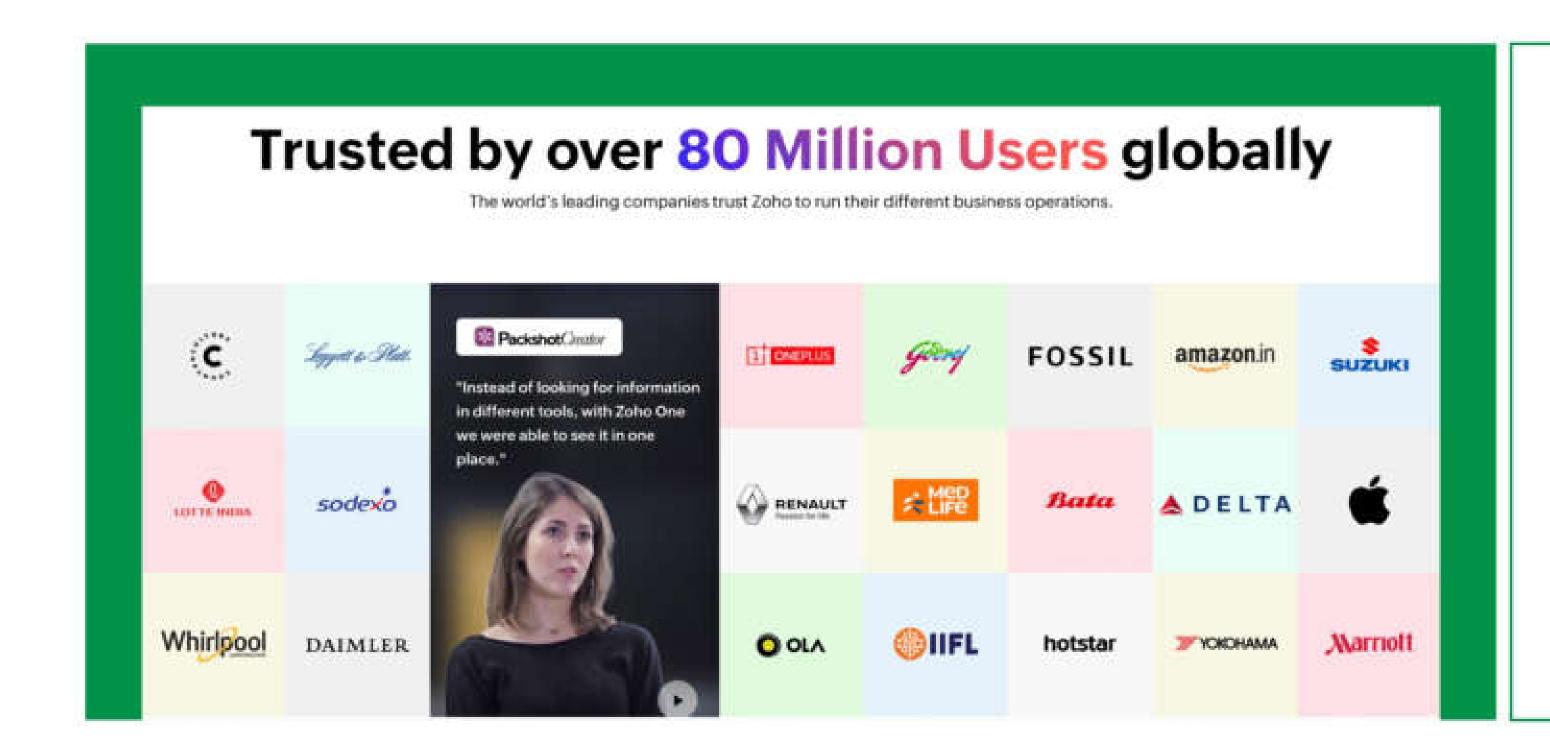


BigCommerce	Zoho Commerce
Data stored in third-party servers	Data stored in <b>Zoho-owned</b> local data centers
No built-in real-time fraud analytics	Real-time fraud analytics on your dashboard
Large third-party app ecosystem increases the risk of vulnerability to data security risks	Thoroughly vetted cross-platform integrations ensure your data remains safe and secure

Unflinching commitment to keep our merchants' and their customers'
data safe and secure



#### Two decades of helping businesses grow...







# Our customers love Zoho Commerce

Hear what they have to say!





F&B

"During the first two months of the pandemic,
I decided to try out Zoho Commerce and built my
ecommerce website myself. Since then,
our sales have more than tripled, and I see them
scaling up even further in the months to come."

Ravichandran Balakumar,
 Founder,
 Thulam Foods Pvt. Ltd
 Click here to watch the full video



#### **Building Supplies**

"When it comes to website design and layout,
Zoho Commerce makes our work easy.

For instance, we did not have a mega menu and
asked the team at Zoho to enable it for us, and it
happened in no time. Not long ago, around 80
per cent of our business was offline, and we also
had customers placing orders on the phone. Our
online business took off with Zoho."

- Aram Piruzyan,
Founder and Director,
DeckMart
Click here to read about DeckMart's journey





**IT Hardware** 

"We got more than 500 B2B online orders worth
₹1 million in the first three months of switching to
Zoho. We are now able to automate workflows,
which we had never done before, which is bringing
efficiency and productivity to our system. With this
combination of ZohoOne and Zoho Commerce, I am
now able to think of going global."

## - Sushil Sharma, Founder, PartsBaba Click here to read about PartsBaba's journey



#### **Home Decor**

"After switching to Zoho Commerce, we got several calls from our customers citing the ease of using the website. It has made payments easier.

Collections is a great feature on the website. It's incredible how it has saved us a lot of time. The tech support team at Zoho helped us with the design and we were able to make a great website."

#### - Howard White,

Owner,
Corbell Silver
Click here to read about Corbell Silver's journey





**Beauty & Cosmetics** 

"It took me just three weeks to launch a fully furnished ecommerce store. Now that I had more time to concentrate on other aspects of my business, my revenue grew by 50%."

- Roshni,
CEO,
Nature Foody to Your Skin
Click here to watch the full video



#### **Urban Farming**

"Being on Zoho Books, it was easy for me to decide to move my website to Zoho Commerce. The story of Zoho and the bootstrapping that the company has done is inspiring. We want to take a Make in India product, make it global, and compete with the global players."

- Gaurav Narang,
Founder and CEO,
City Greens
Click here to watch the full video



#### Thank you

For more information, please reach us at

presales@zohocommerce.com